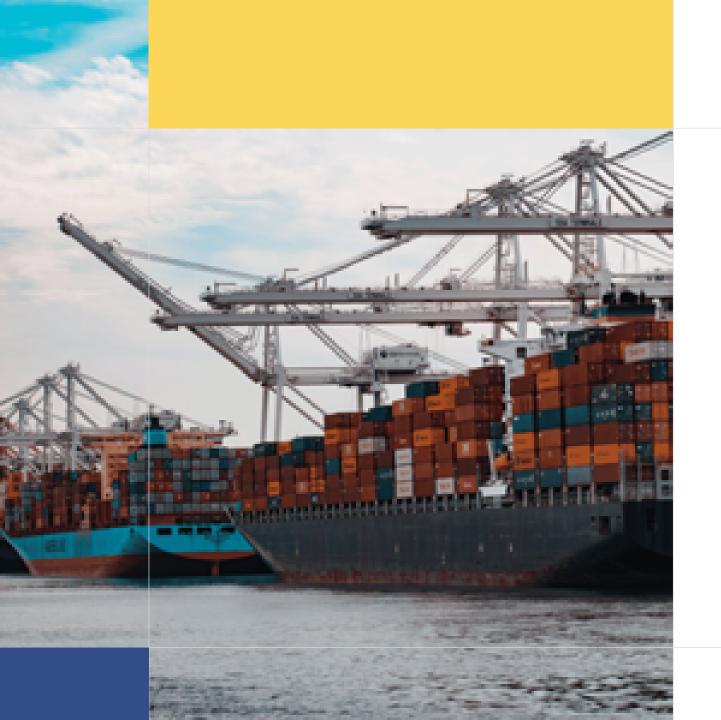
Navigating new horizons in the world of export control compliance solutions

## **Export Control Compliance Made Easy**



RespectUs

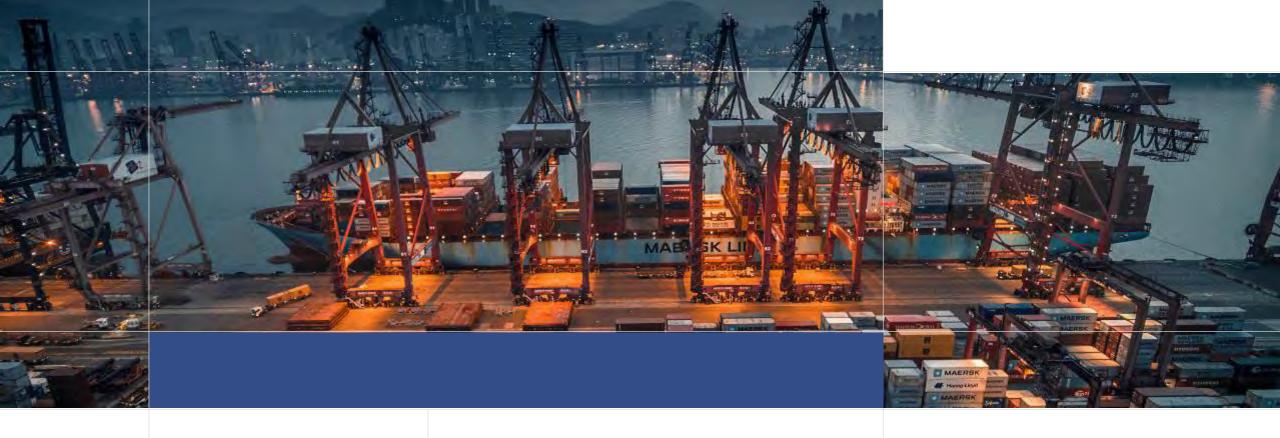




## Why Us

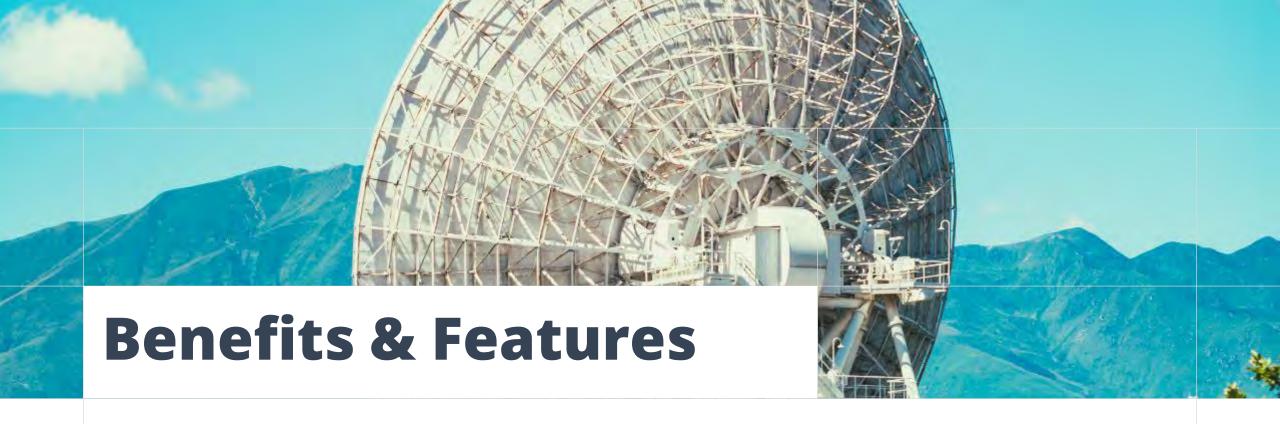
We offer a one-stop-shop online platform for export control compliance - intuitive, most up-to-date, and available in multiple languages.

We aim to provide exporters of sensitive, exportcontrolled goods and technology, their suppliers, and banks seeking guidance in compliance, product classification, risk assessment, sanctions and embargoes assistance with the worldwide best-inmarket solution in digital export control solutions.



Streamline your export control compliance

# Powerful tools to simplify your processes



### Streamlined Compliance Operations

Speeds up compliance tasks such as classification, screening, risk assessment, and documentation, ensuring swift and efficient compliance workflows.

### Holistic Compliance Approach

Provides a one-stop-shop solution that revolves around product, customer, destination country, and transaction, ensuring thorough compliance checks and minimizing the risk of fines or legal issues.

## Up-to-Date & Accurate Information

User-friendly and reliable access to the latest export control regulations from up to 50 countries in original consolidated, and English versions updated daily by business analysts.

### ESA Validated Software (August 2023 / TRL 9)

Meets the rigorous standards set by a respected authority, ensuring unparalleled reliability and adherence to industry best practices.

## A one-stop-shop online platform

#### Knowledge Base

Access a comprehensive overview of the legal framework, precise legal references, and glossaries to empower your compliance journey.

### **Product Classification**

Consult the most recent control lists, ensuring an updated assessment against military, dual-use, and torture goods control lists.

### Sanctions & Embargoes

Swiftly access information on applicable sanctions and embargoes against countries, entities, and individuals.

### **Customer Screening**

Detect customers and potential clients who might fall under restrictive measures outlined in sanctions legislation.

#### End-Use Checks

Gather and manage comprehensive information regarding the end-use of your product, technology, or software.

#### Risk Assessment

Generate a comprehensive overview of your organization's adherence to export control compliance.

### License Determination

Uncover whether your product activities necessitate a license through a series of tailored questions.

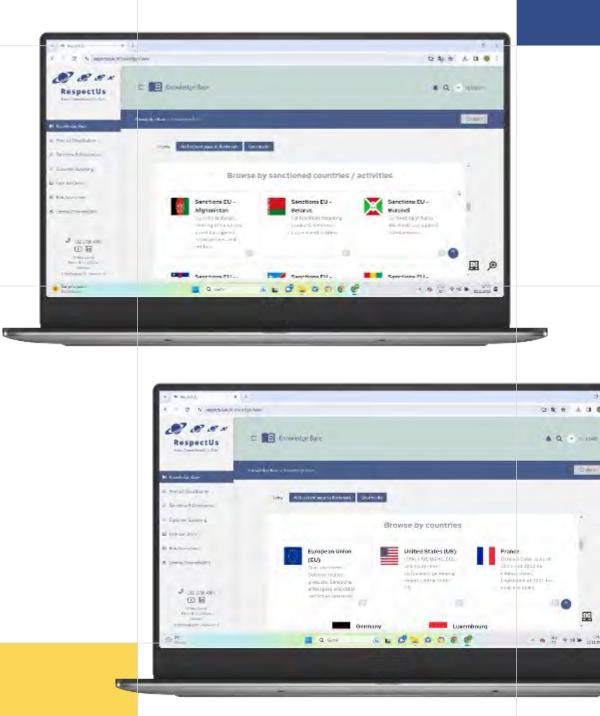
### Mobile Companion

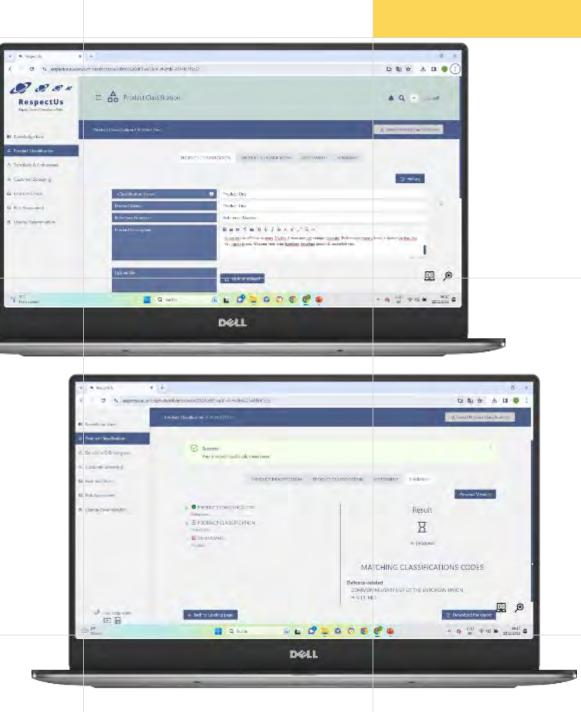
Real-time access to regulatory insights, empowering you with swift and accurate compliance solutions at your fingertips.

## **Knowledge Base**

The Knowledge Base is a comprehensive compilation that includes official versions of export control laws and regulations and their English translations in coordinated editions. This repository undergoes daily updates and is enriched by supplementary materials such as administrative regulations, soft-law documents, parliamentary proceedings, academic articles, and case law whenever available.

It boasts a user-friendly interface empowered by a keyword-based search engine, facilitating precise searches for specific articles and provisions. The content is meticulously curated by RespectUs' Legal and Business Analyst team, following rigorous quality control measures and aided by local correspondents.





## Product Classification

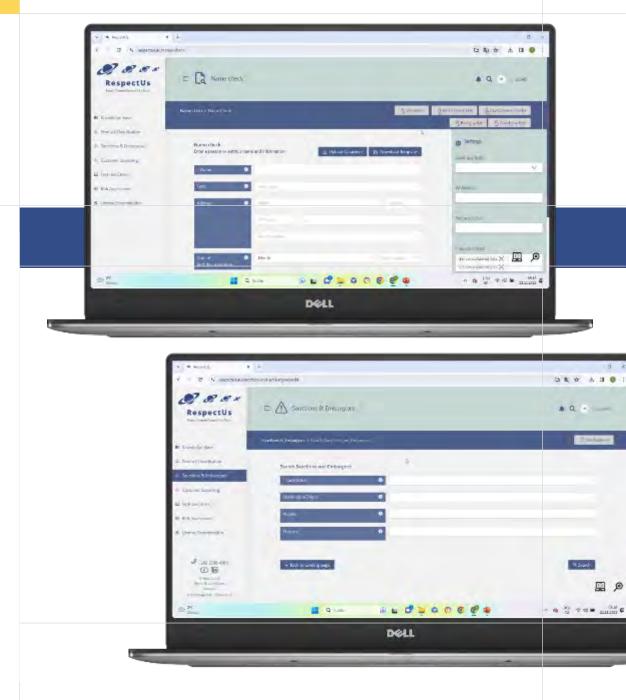
The internal classification process is tailored to the current legislation within the user's jurisdiction. It takes into account the most recent control lists, ensuring an updated assessment against military, dual-use, and torture goods control lists. This process facilitates searches based on customs numbers and suggests potential dual-use and military codes for evaluating products, software, or technology.

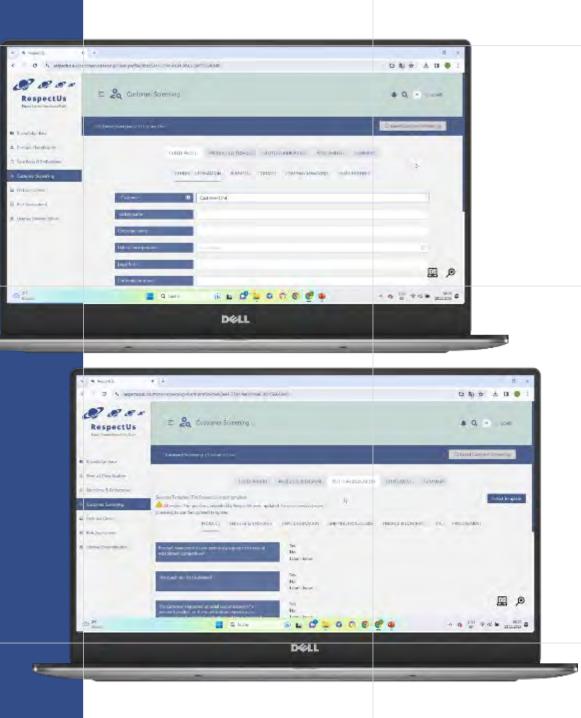
Furthermore, RespectUs offers personalized assistance to validate classifications made by users online. The classification sheets are securely stored in a user-friendly dashboard for easy access and reference. Additionally, users receive alerts if there are any changes in the technical codes' descriptions used in a classification since the initial classification date.

# Sanctions & Embargoes

Our tool presents an innovative method to swiftly access information on applicable sanctions and embargoes against countries, entities, and individuals. It operates in real-time, delivering results within two minutes without requiring users to sift through legal texts. The information is conveyed in easily understandable language, following a simple four-step process that prompts users to answer straightforward questions.

It remains updated by integrating daily changes made by global sanctioning bodies, ensuring accuracy and relevancy. Users can download and store comprehensive reports generated by the tool. Over the next two years, it aims to encompass sanctions legislation from 50 countries and target over 25 sanctioned nations. Crucially, this tool provides clear and concise answers, minimizing the risk of inadvertent violations that could lead to severe penalties, damage to reputation, or even criminal prosecution.





# **Customer Screening**

The customer profile template and name check tool offer seamless usability alongside comprehensive functionalities. It assists in recognizing customers and potential clients who might fall under restrictive measures outlined in sanctions legislation. This tool serves as a guide, outlining steps to achieve a thoroughly detailed customer profile for your clientele, meeting the standards for an effective compliance tool for name checks and customer profiles.

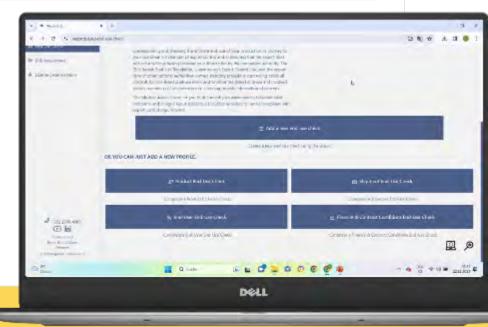
It documents all due diligence, know-your-customer practices, and compliance measures carried out on current and prospective clients and end-users. Streamlining these processes ensures a comprehensive overview while maintaining adherence to compliance regulations.

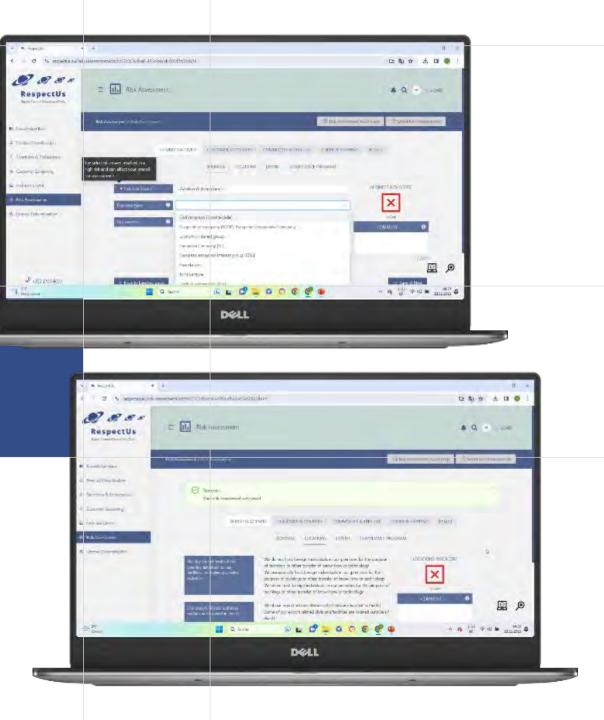
## **End-Use Checks**

This innovative tool gathers and manages comprehensive information regarding the end-use of your product, technology, or software. It provides a means to substantiate to regulatory bodies that all necessary end-use checks have been diligently conducted. By incorporating this tool into your internal compliance toolkit, it fortifies your compliance measures.

It amalgamates questionnaires, forms, templates, and name check tools into an easily navigable platform. Designed for simplicity, it aligns with global regulatory guidelines concerning understanding your product, customer, and end-user. Its user-friendly interface streamlines the process of meeting regulatory standards while ensuring a thorough understanding of product usage and clientele.







## Risk Assessment

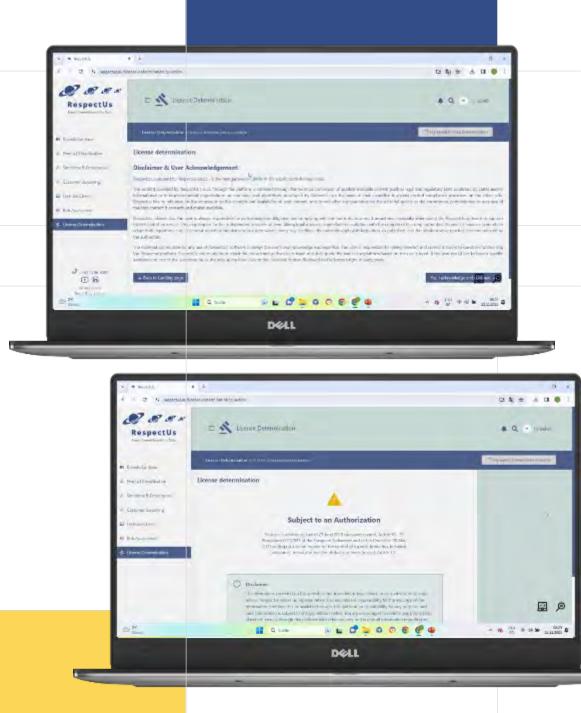
The risk assessment tool generates an outcome in a risk matrix, providing a comprehensive overview of an organization's adherence to export control compliance. It offers a practical and prioritized action plan, empowering companies to effectively fortify their export compliance measures. It generates a concise risk assessment report suitable for presentation to management, facilitating clear communication of identified risks and recommended actions. This tool enables ongoing progress monitoring, pinpointing, and addressing vulnerabilities within compliance efforts.

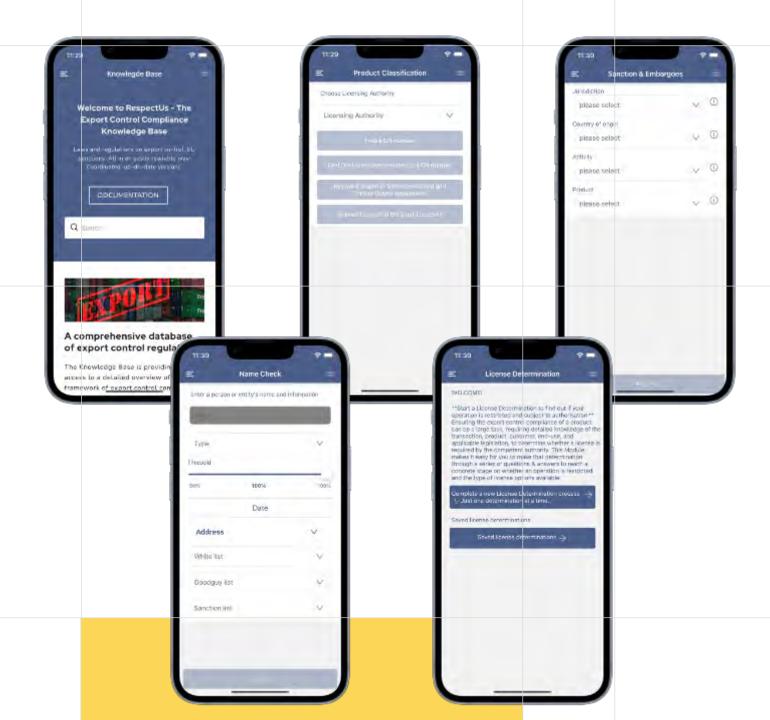
Not only does it serve as a foundation for managing export control risks, but it also aids in the development or enhancement of an Internal Compliance Program (ICP). It serves as a visual representation of the strides taken to mitigate the risks encountered, demonstrating the progress made in safeguarding against potential vulnerabilities.

## License Determination

The user-friendly online tool offers swift and definitive responses regarding the necessity of a license for a particular export transaction. It takes a minimal span of 2 to 30 minutes to provide an answer substantiated by legal references supporting the outcome presented.

It furnishes clear-cut responses of "Not restricted,"
"License required," or "Prohibited" based on the most
up-to-date legislation, ensuring accuracy by undergoing
daily updates. Crucially, the outcome is contingent on
the information provided by the user throughout the
process, tailoring the response to the specific details
of the export transaction.





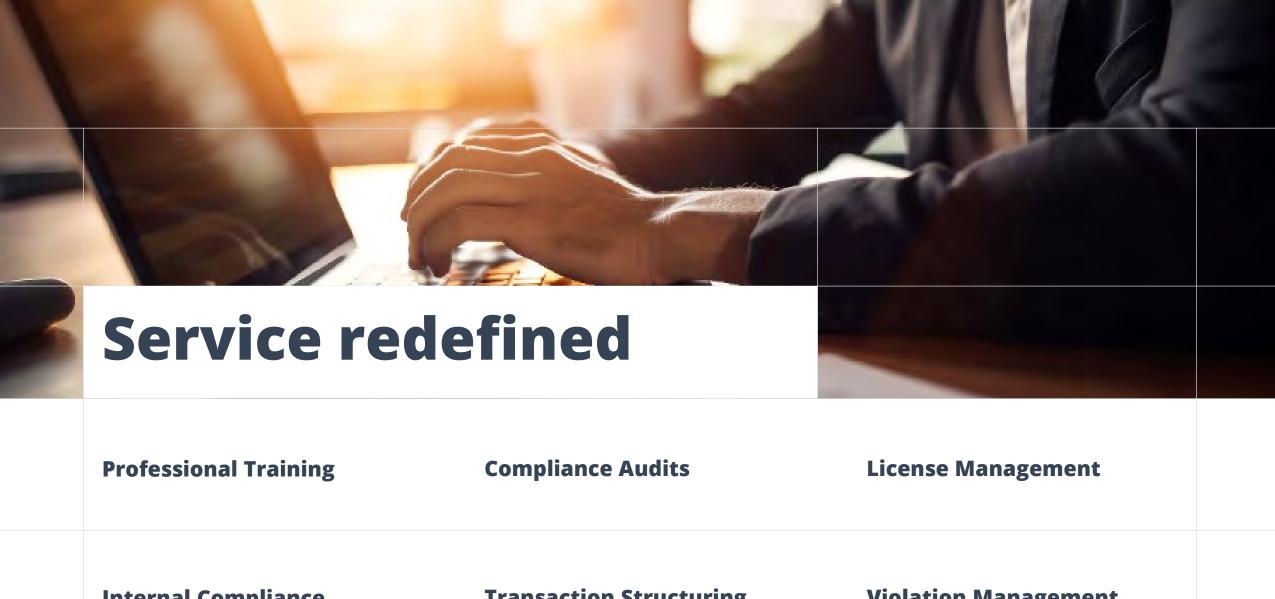
# Mobile Companion

Experience the power of seamless export control compliance with the RespectUs Mobile Companion – your go-to solution for staying compliant anytime, anywhere.

Navigating export control compliance is now intuitive! Our platform is crafted to cater to sensitive goods and technology exporters, suppliers, and banks seeking guidance in compliance, product classification, risk assessment, sanctions, and embargoes. Concierge Service

## **Empowering Your Experience: Our Customer-Centric Promise**





Internal Compliance Program **Transaction Structuring** 

**Violation Management** 

## Flexible Pricing

Flex
€3000 monthly
All Modules Included

**Cancel Anytime** 

**Knowledge Base** 

**Product Classification** 

Sanctions & Embargoes

**Customer Screening** 

**End-use Check** 

Risk Assessment

**License Determination** 

**Mobile Companion** 

**≤**300

**₹**750

**€**450

**≤**380

**€**320

**€**180

**✓** €620

Free

**One-Year Contract** 

**€2100** monthly

Payment Upfront For Contract
Duration - One-month free trial
included for Product
Classification, Sanctions &
Embargoes, and License
Determination

 $\checkmark$ 

V

 $\checkmark$ 

 $\bigcirc$ 

 $\langle \rangle$ 

 $\checkmark$ 

V

 $\langle \vee \rangle$ 

**Two-Year Contract** 

**€2000** monthly

Payment Upfront For Contract
Duration - Two-months free trial
included for Product
Classification, Sanctions &
Embargoes, and License
Determination

 $\langle \rangle$ 

 $\checkmark$ 

V

 $\bigcirc$ 

 $\bigcirc$ 

 $\bigcirc$ 

 $\bigcirc$ 

V

## **A Team Of Experts**



Patrick GOERGEN Founder & CEO

### **Advisory Committee**



Daniel BIEDERMANN Strategic Advisor



Ashley LYON Advisor & BizDev



Reza Zain JAUFEERALLY
Advisor

### IT & Development



Chatphon HASSER Developer



Olha PROSVIROVA System Architect

### **Business Analysts**



Lisa KUCHER Lead Legal & Business Analyst



Harshitha CHAVAN
Business Analyst

### Sales



Alessia BORZILLO Manager SaaS Sales

### Marketing



Isabell SCHERER
Head of MarCom

Start your export control compliance journey today

## **Get In Touch**

Patrick GOERGEN CEO & Founder

+352 27 39 85 20 +352 621 166 506 patrick.goergen@respectus.space RespectUs

Business Permit 10111778/2 RCS B238962 VAT LU31877869

